



Revision number:

Purchasing Agent: DEBBIE GUNDERSEN

**Item: DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED MAINTENANCE
& TRAINING (CSU/DSU)**

Vendor: 94841A

SNC TELECOMMUNICATIONS LLC
6927 OLD SEWARD HWY STE 203
ANCHORAGE AK 99515

Internet Homepage:

Telephone: (866) 349-7158

Fax number: (907) 359-7015

Contact: GLENN MUSHETT

Email address: gmushett@snctel.com

Brand/trade name: KENTROX

Price: SEE ATTACHED PRICE LIST

Terms: NET 30

Effective dates: 06/28/02 through 05/31/04

Days required for delivery: 30 DAYS

Price guarantee period: DISCOUNT GOOD THRU CONTRACT TERM

Minimum order: NONE

Min shipment without charges: F.O.B. DESTINATION, FREIGHT PREPAID

Other conditions: FOUR (1) YEAR RENEWAL OPTIONS

THIS IS A NEW CONTRACT.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



Authorization Required: Das/its (Information Technology Services) Administers State Agency Purchases From This Contract. State Agencies (Executive Branch) must Coordinate Their Purchase Through Das/its and May Not Purchase Directly from the Contractor. Please Contact David Lee at (801) 537-9251 or John Stucki at (801) 538-3828. With Das/its Fro Assistance. Das/its Will Charge State Agencies Based on Das/its' Universal Surcharge Rate Plan. Political Subdivisions (Such as Higher Education, Public Education, Cities And Counties) May Purchase Directly From The Contractor Without State Involvement.

AWARD CATEGORIES & BRANDS
CSU/DSU - KENTROX

PRODUCT DISCOUNTS:

AAC Multi-Service Access Concentrators	30% to 50% Discount (Depending on Item Ordered)	2 to 5-Year Warranty Duration (Depending on Item Ordered)
DSU/CSU	38% to 41% Discount (Depending on Item Ordered)	5-Year Warranty Duration
Service Point SDUs (Service Deliver Units)	23% to 50% (Depending on Item Ordered)	5-Year Warranty Duration

To access the entire price list go to: <http://www.snctel.com>

WSCA website address <http://www.aboutwsca.org>

FINET COMMODITY CODE (S):

2046400000-NETWORK COMPONENTS: ADAPTER CARDS, BRIDGES, CONNECTORS,
EXPANSION MODULES/PORTS, HUBS, LINE DRIVERS, MSAUS, ROUTERS, TRANSCEIVERS, ETC
2062300000-COMMUNICATION PROCESSORS AND PROTOCOL CONVERTORS: FRONT-END
PROCESSOR, PROTOCOL INTERCHANGE, SWITCHING CONTROLS ETC.
2062100000-COMMUNICATION CONTROL UNIT: CONCENTRATORS, MULTIPLEXORS, COUPLERS, ETC.